



## **1Q11 Investor Conference**

2011/04/27



## **Safe Harbor Notice**

E Ink Holdings' statement of its current expectations are forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.



## 1Q11 Consolidated Financial (Unaudited)

(NT\$Million)	1Q10		4Q10		1Q11(Unaudited)	
Net Sales	5,012	100.0%	9,725	100.0%	10,086	100.0%
Gross Profit	1,488	29.7%	3,039	31.2%	2,913	28.9%
Operating Expense	843	16.8%	1,201	12.3%	1,058	10.5%
R&D Expense	365	7.3%	436	4.5%	405	4.0%
Operating Profit	644	12.8%	1,838	18.9%	1,855	18.4%
Non-op items	310	6.2%	38	0.4%	12	0.1%
Pre-tax Income(Loss)	954	19.0%	1,877	19.3%	1,867	18.5%
Тах	251	5.0%	16	0.2%	200	2.0%
Net Income	702	14.0%	1,861	19.1%	1,668	16.5%
E Ink Net income	704	14.0%	1,915	19.7%	1,677	16.6%
EPS	0.70		1.80		1.56	
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- 1Q11 consolidated quarterly sales hit historical high of NT\$10.09 billion, up 101% YoY and slightly up from 4Q10, the peak season of last year
- Consolidated quarterly operating profit also hit historical high of NT\$1.86 billion, up 188% YoY
- Gross margin slightly down from 4Q10 as a result of product mix change and FX impact
- OPEX was well-managed and decreased to 10.5% of consolidated sales
- Net income up 138% YoY and EPS up 123% YoY





## **Thank You**

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